

Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

United

January, 2019

| MONTH | NO. OF RESALES | | TOTAL SALES VOLUME IN \$\$ | | AVG RESALE PRICE | |
|----------------|----------------|-----------|----------------------------|--------------|------------------|-------------|
| | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR | THIS YEAR | LAST YEAR |
| January | 22 | 23 | \$5,282,150 | \$6,014,390 | \$240,098 | \$261,495 |
| February | | * | | \$6,059,250 | | * \$288,536 |
| March | | * | | \$11,156,600 | | * \$278,915 |
| April | | * | | \$8,824,600 | | * \$294,153 |
| May | | * | | \$8,735,000 | | * \$281,774 |
| June | | * | | \$11,021,400 | | * \$297,876 |
| July | | * | | \$9,541,300 | | * \$272,609 |
| August | | * | | \$11,285,100 | | * \$256,480 |
| September | | * | | \$4,632,500 | | * \$257,361 |
| October | | * | | \$8,556,100 | | * \$305,575 |
| November | | * | | \$6,194,000 | | * \$258,083 |
| December | | * | | \$3,368,300 | | * \$240,593 |
| TOTAL | 22.00 | 23.00 | \$5,282,150 | \$6,014,390 | | |
| MON AVG | 22.00 | 23.00 | \$5,282,150 | \$6,014,390 | \$240,098 | \$261,495 |
| % CHANGE - YTD | -4.3% | | -12.2% | | -8.2% | |

% Change calculated (ThisYear - LastYear)/LastYear

* Amount is excluded from percent calculation